

# NEXTSTEP BUSINESS MANAGEMENT CRM

Simplify, Streamline, and Achieve The Perfect Solution for Managing Your Business Management ERP

www.justdemo.com

**9+**Years
Legacy

96% Client Retention 1600+ Satisfied Clients

# **About Us**

**Just Demo Pvt. Ltd.**, right here in Aurangabad/ Chatrapati Sambhajinagar! We're passionate about creating top-notch software that fits perfectly with various businesses. Our team is all about building websites that stand out and crafting software solutions that make things easier. Plus, we love putting together cool multimedia presentations using the latest tech trends.

# **Our Vision**

**At Just Demo Pvt. Ltd.,** customer satisfaction is our priority. We offer expert guidance, timely delivery, and quality technology solutions. With skilled engineers, we ensure cuttingedge technology at competitive prices, fostering strong brand loyalty

# **Our Mission**

We're on a mission to expand our horizons in the digital realm, aiming to be a standout in the world of information technology. Our vision? To empower businesses, individuals, students, and entrepreneurs alike to reach new heights of success in today's tech-driven era.



Marketing Activity



Task Manager



Expense Management



Customer Details



Categorized Data Sorting



Quotation Creation



# Why choose NextStep Business Management ERP?



One Stop Solution



100% Data Security



Mobile & desktop ready



Time Saving



Own Dashboard



Cost-Effective



Graphical Reports



Easy setup



Customer Support

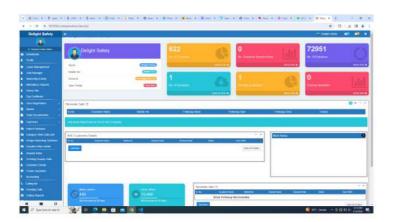
# Support that You can Truly count On We Listen, We Resolve, We Deliver

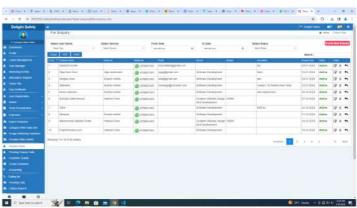




# **Maximize Efficiency & Minimize Complexity with Our Array of Modules**







#### **User Management**

- Admin Dashboard
- Staff Login
- Generate Lead
- · Lead call / Follow-up
- · Follow-up Reminder Alert
- SMS or Email Notification

## Lead Management

## Finance Management

- Deposit
- Account
- Charge

- Fees
- Scholarship
- Online Payment

### **Accounting Management**

- Send Invoice
- · Data analysis
- Reports
- · Business Profit Loss Reports
- · Quotation Wise Payment Tracking



#### **HR Management**

- Recruitment
- Certificate
- Payroll
- Loan
- Employee 360°
- Attendence
- Appraisal
- IncomeTax



#### Quotation

- Create Quotation
- · Quotation Follow-up
- · Follow-up Reminder Alert
- · SMS or Email Notification
- · Quotation Tracking



#### Utility

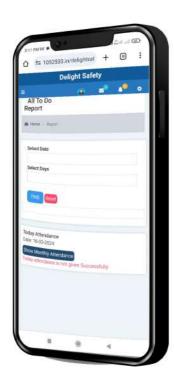
- Security
- · User & Rights
- · MIS / EIS
- · Front Office
- Data Import & Export
- Customized Reports
- · Summarized Dashboard





# Enhance the Automation of Your Management with Key Add-ons to Increase Value of Your Work-Flow











SMS, Email & Voice Call



Mobile Application



Bulk Whattsapp Integration



Online Payment Gateway



App Notification



Biometric Integration



Account Management



Expense Management



Reports

# **Seamless Simplicity, Infinite Possibilities**



#### Streamline Processes

- · Automate procurement, inventory, and orders
- · Standardize workflows for efficiency
- · Enable self-service portals for tasks
- · Implement approval hierarchies and automation
- · Integrate ERP with existing systems



#### Centralize Data Management

- · Consolidate data for easy access
- · Implement governance for security
- · Enable real-time synchronization
- · Utilize advanced search tools
- · Implement role-based access controls



#### **Enhance Reporting**

- · Customize reports for KPIs
- · Use data visualization
- · Integrate ERP with BI tools
- Task Management
- · Provide training for report interpretation



#### **Ensure Compliance**

- Automate compliance processes
- · Implement audit trails
- Conduct regular audits
- Integrate regulatory updates
- Monitor compliance continuously



We are pleased with Comzent Support, training, communication & quick responsiveness.

-Suraj Anbhule

-Kiran Deokar

Highly recommended.



# Take a look at Our Clients

At **Just Demo**, our clients are at the heart of everything we do. We take immense pride in the strong relationships we've built with each and every one of them. From startups to established enterprises, our diverse clientele spans various industries and regions. Through our collaborative approach and dedication to excellence, we've had the privilege of helping our clients achieve their goals and elevate their businesses to new heights.





















